



Texas Ally  
In The Loop

## What's new in Texas Ally Real Estate Group:

### Hey Team!

Here's our September issue, hope you enjoy it! We would love to hear from you, feel free to reply to this email with your comments or suggestions! 📧

## BEX Leads

We are integrating another Lead Vendor into our systems! 🔥

BEX Leads provide hot lead transfers; so their ISR is calling you with the client **on the phone**. Therefore, immediate availability and speed to respond are extremely important. They do take a healthy chunk though, very similar to OpCity (Splits would be 50/50). If you are looking for leads, this one is looking promising. We have a couple people who have started on it and they are already actively working with clients.

👉 **To Apply:** Please submit through the form below, we are sending the vendor a roster of who wants in. They do have limits on certain areas, so that is a consideration. ALSO, the vendor asked us to give reporting on the agents; your productivity with us and success with the leads that we've already passed to you will be weighted in. Agents are having wildly different results on the same exact leads, and we're keeping records.

BEX Leads is taking the financial risks and they want to make sure they get a return. We also want to maintain that relationship, so I hope you guys understand we're all invested to make this work!

We want to keep bringing opportunities!

Click **HERE** to Apply



## **BROKER VIDEOS: TREC Third Party Financing Addendum**

Juston walks you through this document and when to use it: [watch here](#)

Haven't seen what you need as a Broker Video? CLICK [HERE](#) to submit your Idea! If we select your idea topic for a video (1st agent to submit if multiple submissions of the same), we will send a **\$25 Starbucks Giftcard** your way ☕

### **HELPFUL LINKS:**

[Past Newsletters](#) / [Training & Resources](#) / [More Broker Videos](#)

# NEW W9 & Rebate Letter Processes

We have new processes for the above to make things easier for everyone!

- ✓ To submit your W9 request [click here](#)
- ✓ To submit your Rebate Letter Signature request [click here](#)

Please keep in mind that moving forward, the transaction related to these requests will need to be entered into Brokersumo **PRIOR** to Juston's signature.

💡 Last month, we posted a video where Juston talks about rebate letters and why you should use them >> [click here to watch](#)



## TREC's Coffee with the Commission (August) Video

They discussed the new PID addendum, escalation clauses, and more. [Click to watch](#)

## 📌 REMINDERS 📌

→ Texas Ally requires **AT LEAST 5 BUSINESS DAYS** to review a CDA but no longer than 2 weeks out from closing. Please keep in mind that creating the disbursement **DOES NOT** autosend approval request.

→ If you're not taking commission on a deal you still **need to submit** your request and get an approved CDA.

→ Office mail is picked up and checks are deposited into the Texas Ally escrow account only **on Wednesdays**.

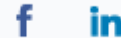
→ **Friday Payday** is when we distribute commissions by initiating the Brokersumo Direct Deposit as long as ALL requirements have been met.

## Need to contact us?

**Office Phone** 512.763.2559 / **Office Hours** Monday-Friday 9am-3pm

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